



## Continued momentum in sales across all regions

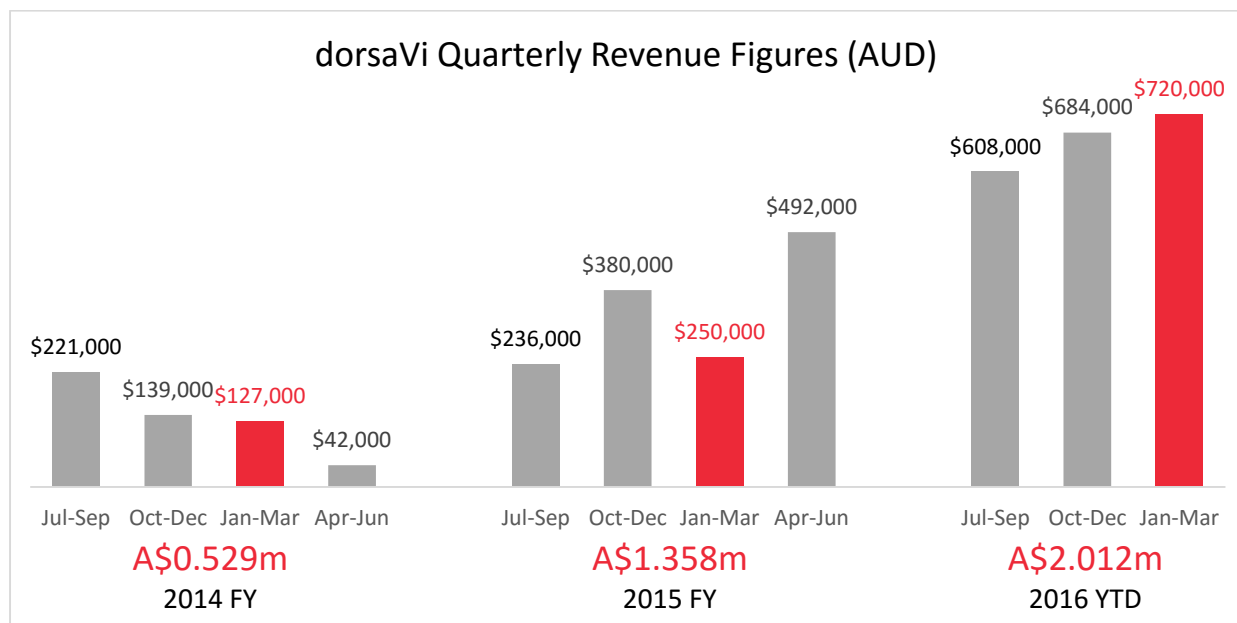
### 4C Quarterly Cashflow Report

Summary of key financials and business performance:

- Receipts from customers A\$657k in 3Q16 up from A\$495k (32.7%) in 3Q15;
- Receipts from customers FY16-to-date A\$1.962m (up 239.3% on FY15-year-to-date);
- Reduction in 3Q16 net operating cash outflows to A\$1.220m (vs. cash outflows of A\$1.411m, PCP) ;
- Recognised customer revenue exceeded FY16-to-date A\$2.012m up from A\$866k in same period FY15, representing growth of 232% (A\$1.146m).

**Melbourne, Australia. 27 April 2016.** dorsaVi Limited (ASX DVL) has today released its 4C Cash Flow Report for the period ended March 31, 2016. The company is pleased to report continued growth across its three geographies, the United Kingdom, United States and Australia, with receipts from customers totalling A\$657k, up 32.7% on the same quarter FY15 (A\$495k). Customer receipts year-to-date were A\$1.962m, up 239.3% on the previous corresponding period (A\$820k).

Customer revenue for the nine months exceeded A\$2.012m representing growth of A\$1.146m over the corresponding nine months of 2015 (A\$866k). The cash balance is currently A\$7.7m.



Operational highlights for the period included:

- London Underground (Transport for London) expanded use of ViSafe wearable tech in the workplace in its third and largest contract with dorsaVi worth in excess of £100,000.
- Expansion of work in the global automotive industry with the signing of Jaguar Land Rover and Toyota.
- Physio Corporation ([www.myphysio.com](http://www.myphysio.com)), a leading US national provider of physical and occupational outpatient rehabilitation services signing a pilot program across 20 initial sites.

Andrew Ronchi, dorsaVi Chief Executive Officer said: "We continue to see momentum across all our geographies and a clear trend where our customers return multiple times to undertake much larger

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projects, which clearly validates the value our technology is having in informing major work place occupational health and safety, and return to work policies.”

- ENDS -

**For more information or to arrange an interview, contact:**

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***About dorsaVi***

dorsaVi (ASX:DVL) is an ASX company focused on developing innovative motion analysis device technologies for use in elite sports, occupational health and safety, and clinical applications. dorsaVi believes its wearable sensor technology enables – for the first time – many aspects of detailed human movement and position to be accurately captured, quantified and assessed outside a biomechanics lab, in both real-time and real situations for up to 24 hours.

Our technology has applications across three sectors:

- **Clinical:** ViMove is transforming the management of patients by providing objective assessment, monitoring outside the clinic and immediate biofeedback. ViMove is currently used by medical and physiotherapy practices in Australia, the United Kingdom and the United States.
- **Elite Sports:** ViPerform is allowing coaches and medical teams managing elite athletes and teams to screen athletes and provide objective evidence for decisions on return to play, measure biomechanics and provide immediate biofeedback out on the field, tailor and track training programs and optimise technique and peak performance. ViPerform is being used by AFL and NRL clubs, Cricket Australia and the Australian Institute of Sport (AIS) in Australia. Barclays Premier League (EPL) clubs in the UK and US based sports clubs from the National Basketball Association (NBA), the Major Soccer League (MLS) and the National Football League (NFL) as well as various Olympic teams and athletes internationally.
- **OH&S:** We combine innovation, measurement and quality to reduce workplace incidents, costs, meet compliance and improve brand reputation. ViSafe enables employers to assess risk of injury for employees as well as test the effectiveness of proposed changes to workplace design, equipment or methods based on objective evidence. ViSafe has been used by major corporations including Sodexo, London Underground, Vinci Construction, Crown Resorts, Caterpillar (US), Monash Health, Coles, Woolworths, Toll, Toyota, Orora (formerly Amcor), Crown and BHP Billiton. Australian Workplace Compliance delivers risk mitigation through compliance to OHS, Quality Management Systems, Company Policy and Process.

Further information is available at [www.dorsavi.com](http://www.dorsavi.com).

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# Appendix 4C

## Quarterly report for entities admitted on the basis of commitments

*Introduced 31/03/00 Amended 30/09/01, 24/10/05, 17/12/10*

Name of entity

dorsaVi Ltd

ABN

15 129 742 409

Quarter ended ("current quarter")

March 2016

### Consolidated statement of cash flows

Cash flows related to operating activities	Current quarter \$A'000	Year to date (9 months) \$A'000
1.1 Receipts from customers	657	1,962
1.2 Payments for (a) staff costs	(1,047)	(3,484)
(b) advertising and marketing	(60)	(216)
(c) research and development	(163)	(390)
(d) leased assets	-	-
(e) other working capital	(648)	(3,345)
1.3 Dividends received		
1.4 Interest and other items of a similar nature received	41	91
1.5 Interest and other costs of finance paid		
1.6 Income taxes paid		
1.7 Other(Research & Development Grant)	-	649
<b>Net operating cash flows</b>	<b>(1,220)</b>	<b>(4,733)</b>

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**Appendix 4C**  
**Quarterly report for entities**  
**admitted on the basis of commitments**

	Current quarter \$A'000	Year to date (9 months) \$A'000
1.8 Net operating cash flows (carried forward)	(1,220)	(4,733)
<b>1.9 Cash flows related to investing activities</b>		
Payment for acquisition of:		
(a) businesses (item 5)		
(b) equity investments		
(c) intellectual property	(41)	(104)
(d) physical non-current assets	(2)	(11)
(e) other non-current assets		
<b>1.10 Proceeds from disposal of:</b>		
(a) businesses (item 5)		
(b) equity investments		
(c) intellectual property		
(d) physical non-current assets		
(e) other non-current assets		
1.11 Loans to other entities		
1.12 Loans repaid by other entities		
1.13 Other (Payment for Term Deposit)		
<b>Net investing cash flows</b>	(43)	(115)
<b>1.14 Total operating and investing cash flows</b>	(1,263)	(4,848)
<b>Cash flows related to financing activities</b>		
1.15 Proceeds from issues of shares, options, etc.	10	7,190
1.16 Proceeds from sale of forfeited shares		
1.17 Proceeds from borrowings	-	(38)
1.18 Repayment of borrowings		
1.19 Dividends paid		
1.20 Other (Cost of raising capital)	-	(382)
Other (Increase of loan to related entity)		
<b>Net financing cash flows</b>	10	6,770
<b>Net increase (decrease) in cash held</b>	(1,253)	1,922
1.21 Cash at beginning of quarter/year to date	8,919	5,744
1.22 Exchange rate adjustments to item 1.20		
<b>1.23 Cash at end of quarter</b>	7,666	7,666

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**Payments to directors of the entity and associates of the directors**

**Payments to related entities of the entity and associates of the related entities**

		Current quarter \$A'000
1.24	Aggregate amount of payments to the parties included in item 1.2	132k
1.25	Aggregate amount of loans to the parties included in item 1.11	n/a

1.26 Explanation necessary for an understanding of the transactions

The \$132k is made up of the following:

1. Salary and superannuation to CEO (director of the entity) and CTO (substantial shareholder of the entity) of \$65k
2. Non-Executive Directors' fees and expenses reimbursements of \$47k
3. Rent and related costs to Starfish Ventures Pty Ltd (an entity associated with Dr Panaccio, a director of the entity) of \$20k

**Non-cash financing and investing activities**

2.1 Details of financing and investing transactions which have had a material effect on consolidated assets and liabilities but did not involve cash flows

n/a

2.2 Details of outlays made by other entities to establish or increase their share in businesses in which the reporting entity has an interest

n/a

**Financing facilities available**

Add notes as necessary for an understanding of the position.

		Amount available \$A'000	Amount used \$A'000
3.1	Loan facilities	n/a	n/a
3.2	Credit standby arrangements	n/a	n/a

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**Appendix 4C**  
**Quarterly report for entities**  
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**Reconciliation of cash**

Reconciliation of cash at the end of the quarter (as shown in the consolidated statement of cash flows) to the related items in the accounts is as follows.	Current quarter \$A'000	Previous quarter \$A'000
4.1 Cash on hand and at bank	7,591	8,844
4.2 Deposits at call	75	75
4.3 Bank overdraft	n/a	n/a
4.4 Other (provide details)	n/a	n/a
<b>Total: cash at end of quarter (item 1.23)</b>	<b>7,666</b>	<b>8,919</b>

**Acquisitions and disposals of business entities**

	Acquisitions (Item 1.9(a))	Disposals (Item 1.10(a))
5.1 Name of entity	n/a	n/a
5.2 Place of incorporation or registration	n/a	n/a
5.3 Consideration for acquisition or disposal	n/a	n/a
5.4 Total net assets	n/a	n/a
5.5 Nature of business	n/a	n/a

**Compliance statement**

- 1 This statement has been prepared under accounting policies, which comply with accounting standards as defined in the Corporations Act (except to the extent that information is not required because of note 2) or other standards acceptable to ASX.
- 2 This statement does give a true and fair view of the matters disclosed.



Sign here:  
 (Chief Financial Officer)

Date: 27 April 2016

Print name: Damian Connellan

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## Notes

1. The quarterly report provides a basis for informing the market how the entity's activities have been financed for the past quarter and the effect on its cash position. An entity wanting to disclose additional information is encouraged to do so, in a note or notes attached to this report.
2. The definitions in, and provisions of, AASB 107: Statement of Cash Flows apply to this report except for any additional disclosure requirements requested by AASB 107 that are not already itemised in this report.
3. **Accounting Standards.** ASX will accept, for example, the use of International Financial Reporting Standards for foreign entities. If the standards used do not address a topic, the Australian standard on that topic (if any) must be complied with.

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