



dorsaVi joins as specialist partner for multinational insurer Aviva

Key points:

- **dorsaVi has joined as specialist partner for Aviva, the largest general insurer in the UK**
- **Program allows dorsaVi to receive referrals from Aviva for clients to use ViSafe™ and myViSafe™ to conduct risk assessment at preferred rates**
- **dorsaVi will work with Aviva to educate staff on wearable sensory technology**

Melbourne, Australia. 31 January 2018. dorsaVi Limited (ASX: DVL) today announced that it has joined as the specialist partner for multinational insurance company Aviva. Headquartered in London, Aviva has a customer base of 33 million people across 16 countries and is the largest general insurer in the UK. It is also one of the highest market capitalisations in the UK, being a constituent of the FTSE100 index.

The program will see dorsaVi receive referrals for its wearable sensor technology from Aviva underwriters and risk surveyors and will become known to the company's insurer broker community. Under the program's agreement, clients referred to dorsaVi by Aviva will receive preferred rates for ViSafe™ and myViSafe™.

dorsaVi will also work closely with Aviva staff on educational forums to enhance awareness of using data-driven technologies for risk assessments of manual handling and office workplace activities.

This recognition as a specialist partner demonstrates the insurer industry's acknowledgement and acceptance of data-driven technology to make more informed decisions about workplace practices and injury risk minimisation.

"dorsaVi is pleased to be recognised as a specialist partner by Aviva. This program will help introduce our ViSafe™ HSE product line to an even wider audience and look forward to nurturing a referral relationship that is mutually beneficial," said Zoe Whyatt, dorsaVi Head of Sales and Operations UK and Europe.

Aviva Risk Manager, Michael Flowers, said: "dorsaVi's proven technology to generate powerful insights using data will greatly benefit our clients' risk assessment procedures -particularly in industries such as construction, motor trade, agriculture and engineering. We look forward to introducing our clients to the ViSafe™ and MyVisafe™ technology."

-ENDS-

For more information or to arrange an interview, contact:

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About dorsaVi

dorsaVi (ASX: DVL) is an ASX company focused on developing innovative motion analysis device technologies for use in elite sports, occupational health and safety and clinical applications. dorsaVi believes its wearable sensor technology enables – for the first time – many aspects of detailed human movement and position to be accurately captured, quantified, and assessed outside a biomechanics lab, in both real-time and real situations for up to 24 hours.

Our technology has applications across three sectors:

- **Clinical:** ViMove is transforming the management of patients by providing objective assessment, monitoring outside the clinic and immediate biofeedback. ViMove is currently used by medical and physiotherapy practices in Australia, the United Kingdom, and the United States.
- **Elite Sports:** ViPerform is allowing coaches and medical teams managing elite athletes and teams to screen athletes and provide objective evidence for decisions on return to play, measure biomechanics and provide immediate biofeedback out on the field, tailor and track training programs and optimise technique and peak performance. ViPerform is being used by AFL and NRL clubs, England and Wales Cricket Board and Board of Control for Cricket in India, Barclays Premier League (EPL) clubs in the UK and US based sports clubs from the National Basketball Association (NBA), the Major Soccer League (MLS) and the National Football League (NFL) as well as various Olympic teams and athletes internationally.
- **OHS:** We combine innovation, measurement, and quality to reduce workplace incidents, costs, meet compliance and improve brand reputation. ViSafe enables employers to assess risk of injury for employees as well as test the effectiveness of proposed changes to workplace design, equipment or methods based on objective evidence. ViSafe has been used by major corporations including Sodexo, London Underground, Vinci Construction, Crown Resorts, Caterpillar (US), Monash Health, Coles, Woolworths, Toll, Toyota, Orora (formerly Amcor), Crown and BHP Billiton. Australian Workplace Compliance delivers risk mitigation through compliance to OHS, Quality Management Systems, Company Policy, and Process.

Further information is available at www.dorsavi.com.